CMIP | Certified Marine Insurance Professional

The Practical Training & Designation in Marine & Longshore

SEMINAR BROCHURE

2027 - 2028



THE CMIP SEMINAR SERIES INCLUDES FOUR 2-DAY SEMINARS

- Insuring Vessel Owners & Operators
- Insuring Marine Employees
- Insuring Waterfront Businesses
- Recreational Marine Insurance

EDUCATION PARTNERS

THE INTERNATIONAL INSTITUTE for Marine Insurance Studies

LIG Educational & Consulting Services
So it's always smooth sailing

RISK & INSURANCE EDUCATION ALLIANCE

ADVANCE YOUR CAREER

Earn your CMIP Designation, and join the elite group of Marine Insurance Professionals who have shown the dedication it takes to earn the insurance industry's only Commercial Marine & Longshore Insurance Professional Designation!

To earn your CMIP Designation you must attend all four CMIP Seminars and pass an online exam after each seminar ends. Maintaining your CMIP Designation is required every two years by attendance at a CMIP Graduate Seminar or a regular CMIP Seminar.

INSURING MARINE EMPLOYEES

April 13-14, 2027 | Tampa, FL

Exposures:
State Act Workers Compensation
Longshore & Harbor Workers Compensation Act
Outer Continental Shelf Lands Act
Admiralty Liability to Employees

Policies & Programs:
Workers Compensation, Longshore & OCSLA
Maritime Employers Liability
Protection and Indemnity

Additional Topics:
Payroll Allocation
Officer & Owner Exclusions
Common Endorsements
Auditing Techniques

INSURING WATERFRONT BUSINESSES

October 2027 | Houston, TX

Marine General Liabilities
Third Party Liabilities for Marine Entities
Major Exclusions and Limitations

Care Custody Control (CCC) Exposures
Ship Repairers Legal Liability
Terminal Operators Legal Liability
Stevedores Legal Liability
Wharfingers Legal Liability
Tankerman's Legal Liability

Marine Excess Umbrella
Marine Contractor's Equipment
Umbrella / Excess

Taking your Marine Client Overseas

INSURING VESSEL OWNERS & OPERATORS

Spring 2028 | Fort Lauderdale, FL

Protection and Indemnity Insurance (P&I)
General Maritime Law; Forms and Comparisons

Pollution Insurance
Sudden & Accidental Pollution in the MGL Policy
OPA (Oil Pollution Act) and other pollution exposure

Hull Insurance
An in depth review of Business Hull insurance, a review of coverage forms and underwriting considerations

Charterers Legal Liability
Charterers Risks; Coverages; Exclusions

Ocean Cargo Insurance
Terms of Sale; Refrigerated Cargo; Stock Throughput

Collision and Towers Liability Form
Typical Structure; E&O Issues-Erosion of Limits

BENEFITS OF A CMIP DESIGNATION

- Expertise to expand your book of business
- Ability to correctly insure and guide Commercial Marine Clients
- Knowledge to reduce/eliminate E & O exposures
- Continuing Education and most up-to-date information
- Attending CMIP Seminars satisfies your annual update requirements for CIC, CRM, CPRM, or CISR

FOR EARLY BIRD RATES, REGISTER MORE THAN 30 DAYS IN ADVANCE



ABOUT OUR PARTNERS

The International Institute for Marine Insurance Studies (IIMIS) launched this education and designation program in collaboration with LIG Educational and Consulting Services, LLC (LIGECS) in 2005.

The subsequent partnership with the National Alliance extended the benefits of the CMIP program to satisfy annual update requirements for CIC, CRM, CPRM, or CISR.

This triad of Insurance and Education Specialists joined forces to provide the most current and comprehensive marine industry knowledge to educate insurance professionals on industry best practices for your Agency and its Insureds.

CONTACT US FOR INFORMATION

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LEARN MORE AT
IIMIS.org



THANK YOU FOR LEADING THE INDUSTRY FORWARD

"I highly recommend the CMIP courses to become a well-rounded insurance professional."
Lori W.

"I have been to quite a few conferences this past year and CMIP's are, BY FAR, my favorite!"
Nicole S.

"Your real-life examples are excellent. Loved the panel discussion. Thank you for leading this industry forward."
Nancy P.

"I've gotten so much knowledge out of this seminar and the material. I can go back to work with a better understanding of the marine exposures that I currently work on."
Irene N.