

# CMIP

Certified  
Marine  
Insurance  
Professional

*The Practical Training & Designation in Marine & Longshore*

## SEMINAR BROCHURE

2026 - 2027

THE CMIP SEMINAR SERIES  
INCLUDES FOUR 2-DAY SEMINARS

Insuring Vessel Owners & Operators  
Insuring Marine Employees  
Insuring Waterfront Businesses  
Recreational Marine Insurance



EDUCATION  
PARTNERS



Educational & Consulting Services

*So it's always smooth sailing*



RISK & INSURANCE  
EDUCATION ALLIANCE

# ADVANCE YOUR CAREER

Earn your CMIP Designation, and join the elite group of Marine Insurance Professionals who have shown the dedication it takes to earn the insurance industry's only Commercial Marine & Longshore Insurance Professional Designation!

To earn your CMIP Designation you must attend all four CMIP Seminars and pass an online exam after each seminar ends. Maintaining your CMIP Designation is required every two years by attendance at a CMIP Graduate Seminar or a regular CMIP Seminar.

## INSURING VESSEL OWNERS & OPERATORS

October 21-22, 2026 | Baltimore, MD

### Protection and Indemnity Insurance (P&I)

General Maritime Law  
Forms and Comparisons

### Pollution Insurance

Sudden and Accidental Pollution in the MGL Policy  
OPA (Oil Pollution Act) and Other Pollution Exposures

### Ocean Cargo Insurance

Terms of Sale, Refrigerated Cargo, Stock Throughput

### Hull Insurance

Business Hull Insurance  
Coverage Forms  
Underwriting Considerations

### Charterers Legal Liability

Charterers Risks, Coverages, Exclusions

### Collision and Towers Liability Form

Typical Structure  
E&O Issues - Erosion of Limits

## INSURING MARINE EMPLOYEES

April 13-14, 2027 | Tampa, FL

### Exposures:

State Act Workers Compensation  
Longshore & Harbor Workers Compensation Act  
Outer Continental Shelf Lands Act  
Admiralty Liability to Employees

### Policies & Programs:

Workers Compensation, Longshore & OCSLA  
Maritime Employers Liability  
Protection and Indemnity

### Additional Topics:

Payroll Allocation  
Officer & Owner Exclusions  
Common Endorsements  
Auditing Techniques

## INSURING WATERFRONT BUSINESSES

October 2027 | Houston, TX

### Marine General Liabilities:

Third Party Liabilities for Marine Entities  
Major Exclusions and Limitations

### Care Custody Control (CCC) Exposures:

Ship Repairers Legal Liability  
Terminal Operators Legal Liability  
Stevedores Legal Liability  
Wharfingers Legal Liability  
Tankerman's Legal Liability

### Marine Excess Umbrella:

Marine Contractor's Equipment  
Umbrella / Excess

### Taking your Marine Client Overseas

# BENEFITS OF A CMIP DESIGNATION

- Expertise to expand your book of business
- Ability to correctly insure and guide Commercial Marine Clients
- Knowledge to reduce/eliminate E & O exposures
- Continuing Education and most up-to-date information
- Attending CMIP Seminars satisfies your annual update requirements for CIC, CRM, CPRM, or CISR

FOR EARLY BIRD RATES, REGISTER  
MORE THAN 30 DAYS IN ADVANCE



## ABOUT OUR PARTNERS

The International Institute for Marine Insurance Studies (IIMIS) launched this education and designation program in collaboration with LIG Educational and Consulting Services, LLC (LIGECS) in 2005.

The subsequent partnership with the National Alliance extended the benefits of the CMIP program to satisfy annual update requirements for CIC, CRM, CPRM, or CISR.

This triad of Insurance and Education Specialists joined forces to provide the most current and comprehensive marine industry knowledge to educate insurance professionals on industry best practices for your Agency and its Insureds.

# CONTACT US FOR INFORMATION

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LEARN MORE AT  
IIMIS.org



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THANK YOU  
FOR  
LEADING  
THE INDUSTRY  
FORWARD

***“I highly recommend the CMIP courses to become a well-rounded insurance professional.”***

Lori W.

***“I have been to quite a few conferences this past year and CMIP's are, BY FAR, my favorite!”***

Nicole S.

***“Your real-life examples are excellent. Loved the panel discussion. Thank you for leading this industry forward.”***

Nancy P.

***“I've gotten so much knowledge out of this seminar and the material. I can go back to work with a better understanding of the marine exposures that I currently work on.”***

Irene N.